



## **SENIOR DIRECTOR OF TRADE COMPLIANCE**

Ensure compliance with international regulations for the Swiss division of a global engineering group specializing in sensors for the aerospace and defense industry. The Sr. Director of Trade Compliance (SDTC), ideally **based in Switzerland or France**, will direct worldwide trade compliance activity by managing 11 direct reports and reporting directly to the President.

The mission of the SDTC is to ensure compliance by all sites to applicable laws and regulations, lead the organization in the strategic application of law in the business process, and provide balance between an appropriately defined Compliance Strategy with the business goals of the company. Key objectives will include:

- Quickly becoming familiar with the countries and regulatory authorities with jurisdiction over the company's business activities, and direct the site Trade Compliance staff in making accurate determinations of business compliance.
- Creating a Trade Compliance strategy that balances rigorous compliance with a strong sense of achievement of business goals.
- Developing and maintaining relationships with key government agencies that have regulatory oversight of the company's Compliance activities (esp. France and Switzerland).
- Fully implementing Global Trading Services Software across all sites. Expanding effective operational systems for export compliance to include import compliance.
- Training internal Trade Compliance team on all policies, procedures, and how regulations differ between jurisdictions.
- Engaging all departments on related compliance issues to promote regulatory awareness, compliant practices, training, and the promotion of effective corporate governance.
- Interfacing with the Group and Regional Trade Compliance Managers and General or Legal Counsel regarding current and pending compliance regulation initiatives and legislation that may affect company business.
- Identifying domestic and international government trends impacting the compliance environment and incorporate into strategic planning.

**Background and Experience:** The ideal candidate will have most of these:

- MBA, JD, or related degree preferred, with a focus on international and legal affairs.
- Minimum 10 years experience in management of Trade Compliance in international environment.
- Experience in aerospace and defense products companies strongly preferred.
- Expert knowledge of laws in countries such as US, France, Switzerland, UK, Germany, Denmark, and Sweden. Knowledge of regulations should include: ITAR, EAR, OFAC, FTSR, FAR, DFAR, and US Customs regulations and practices.
- **Fluency in English and French required.** German language ability is a plus.

If you are an effective communicator, results-oriented, and can work well in a team approach, we'd like to hear from you. Excellent compensation program and benefits available.

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