

### **Director of Engineering**

Join a market leading provider of high-reliability data bus, motion control, and solid-state power controller products for aerospace and defense vehicles, and industrial applications as **Director of Engineering**. The Director of Engineering will oversee the technical execution of all Data Bus programs, and partner with a Business Unit Manager who holds the P&L responsibility. Together the Business Unit Manager and Director of Engineering are responsible for driving revenue growth. This position will be based at the company's headquarters in the **Northeast region**. This position's objectives include:

1. **Accountability for Estimates**: The Director of Engineering must take ownership and accountability for project estimates. They must accurately determine, meticulously review, and effectively manage project scope, schedule, and budget.
2. **Engineering Leadership**: The Director of Engineering must prioritize and manage engineering resources to complete the most critical and maximum number of projects.
3. **Continuous Improvement**: Work to continuously improve the efficiency of the engineering department through Lean engineering.
4. **Project Prioritization, Resource Management, and Skill Management on Team**: Director of Engineering will oversee a traffic light system for projects in the pipeline and will work with the Business Unit Manager to prioritize projects according to most ROI for the effort; implement a more strategic, longer range approach to planning for engineering projects; manage the talent pipe on the team, including succession planning and hiring talent in key technical areas.
5. **Technical Knowledge, Research and Development**: Provide technical leadership for prototype, pilot, and production in support of customer projects. Research, develop and help implement overall corporate strategy for new products/service directions and help to identify new customer base.

### **BACKGROUND AND EXPERIENCE:**

**Education:** Bachelors degree in Electrical, Aerospace or Mechanical Engineering or related field required.

#### **Experience:**

- 10+ years of engineering management experience.
- Technical experience with component design, including mixed analog/digital chips, custom board design, FPGA, or ASIC highly preferred.
- Experience in Engineering and Project Management functions is required.
- The ideal candidate will have progressed through component design engineering into management roles.
- Ability to interface at all levels of management and engineering.
- Experience with and oriented toward using metrics for business analysis.
- Training, certification and experience with continuous improvement, lean manufacturing, six sigma, etc. is strongly preferred.
- Candidates must be a US Citizen or green card holder. Due to defense program requirements the company cannot sponsor candidate work visas.

Contact: Nick Zanze - [nick@bobsearch.com](mailto:nick@bobsearch.com) - (949)-253-7746