



Chief Financial Officer

Join a market leading provider of products and services to the air cargo industry as **Chief Financial Officer**. This private equity controlled company is in the process of aggressive growth via international expansion. The CFO will lead the planning, implementation, and management of all financial-related activities for the company worldwide. This will include direct responsibility for accounting, finance, forecasting, strategic planning, COGS assessments, legal, property management, insurance and risk, tax, investor relationships and compliance/reporting with all private equity investors and lenders. This position will be based at the company's headquarters in the **Southeast US**. This position's objectives include:

1. **Support Organic Growth:** Facilitate the company's international expansion by establishing common financial reporting, payroll and HR policies. Act as a strategic advisor to senior executives and board on international expansion opportunities under consideration.
2. **Improved Financial Management:** Standardize reporting format and appropriate metrics, establish a regular cadence, monitor results, and drive improvements.
3. **Create a Data Driven Culture:** Collaborate with senior executives and lead the creation of performance metrics, systems and dashboards that clearly and succinctly communicate key financial performance data and ensure accountability.
4. **Organizational Development:** Build out the finance and accounting team and plant the correct individual in the correct seat around the world in a cost efficient manner.
5. **Critical Relationships:** Establish and maintain rapport and credibility with investors, lenders, the board of directors, and the company's senior leadership team.
6. **ERP System:** Lead any new ERP system implementation or upgrade when/if necessary.
7. **Tax, Regulatory Compliance, and Audits:** Serve as the point person on tax and audit matters with external service providers as well as communication internally. Lead the company's global direct and indirect tax function and be responsible for developing and executing a global tax strategy.
8. **Real Estate:** With operations across the globe, and significant expansion plans in the works, the CFO will have significant involvement in lease negotiations, renegotiations, relocations, etc.

BACKGROUND AND EXPERIENCE:

Education: Bachelor's Degree in Accounting, Finance, Business or other related field. MBA or CPA preferred.

Experience: Prior experience as Chief Financial Officer of a stand-alone entity with significant international operations required. The ideal candidate will have worked in both large company and private equity environments.

- Prior experience in aerospace, airline, or aviation is preferred. Prior experience in a business with leasing operations is also preferred.
- Experience with international operations and taxation is required.
- Experience working with private equity is required.
- Demonstrated success in implementing internal controls, budgets, expense and sales forecasting systems, including managing complex IT / ERP installations.

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