

General Manager

Take P&L responsibility and oversee all functional departments and business units for this leading global provider of OEM-pedigree parts and MRO services for legacy aerospace platforms. In this role you will manage all aspects of P&L and fulfill the following objectives:

- <u>Continue Growth Trajectory and Improve Operational Performance</u>: Company has been growing steadily, and has implemented operational and organizational improvements. The GM will leverage these improvements to take operations to next level, extract efficiency, and improve effectiveness, while meeting financial commitments for growth and profitability. Implement metrics to document results and make data driven decisions.
- Organizational Management and Development: Develop the organization to its full potential, mentor direct reports, and keep personnel motivated and productive.
- Improve Supply Chain Performance: Ensure that Supply Chain is fully integrated with other key functions, anticipates demand, and manages the supplier base to reliably provide quality work, delivered on time, at the best cost.
- <u>Customer Relationships</u>: Develop strong relationships with existing customers to ensure repeat business. By ensuring customers perceive company as highly competent with a high level of confidence.
- <u>Site Strategy</u>: Evaluate all new business opportunities with consideration to short term and long term goals.
- Participate in Senior Management Team: On this team, assist with setting the strategic direction of company and ensuring the overall governance of the organization.

BACKGROUND AND EXPERIENCE:

Education: Bachelor's degree required, preferably in engineering or physical science.

Experience: 10 or more years' experience leading a team of senior managers or 2nd tier leadership experience. Experience overseeing multiple functions, especially operations and sales. Aerospace manufacturing experience required, specifically in 1st and 2nd tier of supply chain.

Knowledge and skills: Supply chain knowledge strongly desired. Defined business acumen and established network of relationships across aviation industry.

If you take a flexible and collaborative approach to leadership with the ability and confidence to drive operations, we want to talk with you.

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