



General Manager

Join a leading Aircraft OEM as **General Manager**. The GM will provide leadership and direction for the company's 900+ person site located in the **Midwest, US** as this site continues its rapid and significant growth. The GM will have P&L accountability for the business and be responsible for the execution of overall business strategy. There are two key organizations that this position will have dual reporting functions to: the Production Group and the Product Support Group. This position will be responsible for all the Completion activity for the Production Group and all the Service activity for the Product Service Group.

The responsibilities of this position includes:

- 1) **Growing the Aircraft Completions Business:** The margins, financial performance, and OTD of the site are strong. Due to business demand, the GM will lead initiatives to increase ship sets production and help grow the completions business by shortening production cycle times.
- 2) **Growing the Product Services Business:** The Product Services business performed excellently in the prior year and achieved all its measurable goals. The GM will devise plans to optimize and increase work space and identify ways to meet the growing demand for the company's services.
- 3) **Building a New Service Facility:** Install transition training, lead capacity planning, hire additional personnel, secure new equipment, and maintain the customer base.
- 4) **SAP Implementation:** The facility will be implementing the SAP system and the GM will be responsible for working with SAP personnel to implement SAP.

BACKGROUND AND EXPERIENCE:

The ideal candidate will have the following education, work history, knowledge and skills.

Education: Bachelor's degree in Engineering, Business Management or related field required. MBA degree is preferred.

Experience:

- Experience with Aerospace, Defense, Automotive or another industry that requires complex engineering is required.
- Aviation completions and aftermarket is a plus
- The ideal individual should possess a broad range of a combination of the following experience: Operations, Product Support, Marketing and/or Customer Service experience.
- Experience managing P&L for a sophisticated business.
- Proven ability to lead a company division, to establish strong relationships and to win new business.
- Leadership skills with emphasis on facilitation, planning, and organizational development.
- Demonstrated experience building and leading a team is required, as well as the flexibility demanded by a high-growth organization.
- Change management experience – knows how to motivate and manage an organization through change.
- Process improvement experience required.

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