

Join a PE-owned manufacturer of machined aircraft structures as **President** in **Orange County, CA**. The President will grow the business, drastically improve on time delivery and customer satisfaction, strengthen quality performance, and increase gross margin performance through continuous improvement efforts, leadership, and a customer focus.

- 1. <u>Stabilize business management</u>: Lead the continued Implementation the standard notebook system throughout every aspect of the company in order to stabilize the operations and begin to secure continuous improvements throughout the business.
- 2. **Execution to Forecast:** The President will ensure that processes are in place to meet the forecasted sales mix.
- 3. **Quality Performance Improvements:** Work with the newly hired Quality Manager to lead a transition within the Operations group to build a focus on quality output by all team members. Implement a certified Operator program where Operators will be trained and certified to "accept" the quality of their own work.
- 4. <u>Process Improvements:</u> Lead the Business Unit to continue process improvements at all levels and functions using Lean Manufacturing techniques, leading to greater efficiency, on time delivery, and cost savings
- 5. <u>Management by Metrics</u>: Lead the rigorous approach to management by metrics throughout the factory. Empower and mentor Value Stream Managers and Team Leaders to implement corrective actions based on the metrics on their own and ensure that metrics are used to create change within the organization.
- 6. <u>Inventory Improvements:</u> Work with and lead the Materials Manager to improve the business' inventory performance.
- 7. **Organizational Development:** The President must provide high energy leadership to the business to create a culture change, increase accountability and create a self-sufficient team that is able to execute to forecast, anticipate issues and pro-actively seek solutions

## BACKGROUND AND EXPERIENCE:

The ideal candidate will have the following education, work history, knowledge and skills.

Education: Bachelor's degree is strongly preferred. Graduate degree is a plus.

**Experience:** At least 10 years of experience in Aerospace as a CEO, President or General Manager. Operations experience in a machine shop environment required. Previous profit and loss experience required.

- Experience with manufacturing process including milling, fabrication, 3, 4 and 5 axis CNC machining and assembly is preferred.
- Experience managing an Operation that requires significant outside processing
- Production planning experience required.
- Lean manufacturing or related experience and training/certification is required.
- Knowledgeable about all operations areas including manufacturing, assembly, materials, shipping, production control, etc.
- Very comfortable being hands-on at the shop floor.
- Knowledgeable in cost reduction, demand flow and build-to-forecast.
- Familiar with financial statements and budgets

Contact: Nick Zanze nick@bobsearch.com 949-253-7746

17461 DERIAN AVENUE, SUITE 202, IRVINE, CA 92614 Executive Search & Management Consulting Since 1979