



## **CHIEF EXECUTIVE OFFICER**

Join a leading provider of aerospace equipment and systems with operations throughout the world as **Chief Executive Officer (CEO)**. The company's products are used in Commercial, Regional, and Business Jet aircraft. The CEO will have full P&L and balance sheet responsibility and will lead the company to long-term growth. This position will be based at the company's facility in the Greater Los Angeles Area.

1. **Maintain Earnings:** The **CEO** must develop and execute a short and long term strategic plan that protects the company's dominant market share and earnings performance while implementing effective execution of cost savings initiatives.
2. **Product Strategy:** Certify and bring the company's latest products to market. Accounting for competitive and target market analysis, define a clear and actionable product strategy to drive future growth and provide competitive advantages for future bids.
3. **Supply Chain Strategy:** Develop and implement a strategic supply chain plan that addresses the entire supplier base and mitigates risk for the company.
4. **Develop the Executive Management Team:** The **CEO** must implement and foster an effective and positive team culture.

### **BACKGROUND AND EXPERIENCE:**

The ideal candidate will have the following education, work history, knowledge and skills:

**Education:** Bachelor's Degree in Mechanical, Electrical Engineering, or other technical discipline required. Master's Degree preferred.

**Experience:** 15-20 years of progressive management experience, with at least 5 to 10 years of P&L and Balance Sheet responsibility at a Tier 1 (systems-level) aerospace business unit of \$150M or larger.

#### **Knowledge and skills:**

- Experience overseeing systems-level development of programs in excess of \$10M is required.
- Direct customer exposure to Commercial, Regional, and Business Jet Airframers is required.
- A holistic understanding of the P&L and Balance Sheet, their key drivers, inputs and outputs, levers that can be pulled in different situations and their impact.
- Executive presence and enough seniority to manage a seasoned Executive Management Team.
- Proven experience in defining and executing a Product strategy

**Location:** Greater Los Angeles Area

**Travel:** 25% travel, consisting mainly of travel to the three other sites as well as customer visits.

Contact: Nick Zanze, [nick@bobsearch.com](mailto:nick@bobsearch.com), (949)-253-7746