



General Manager

Join a leading provider of aerospace structural assemblies and components, and design engineering support services, as **General Manager**. Possessing over 20 locations and 2,000 employees across the United States and in Mexico, Australia, and the United Kingdom, this company manufactures tens of thousands of products for a variety of platforms and provides turnkey engineer capabilities to support aircraft life cycles. The GM will be responsible for the P&L and operational performance of one of the company's assembly & fabrication facilities. The position will be based in the Western region of the United States. The responsibilities of this position includes:

1. **Maintain the Business:** Develop and execute a short and long term strategic plan that protects the company's excellent customer relationships, market position, and earnings performance.
2. **Organizational Development:** Gain followership and attain buy-in from internal stakeholders at all levels in support of a high performance culture.
3. **Enhance Production Scheduling and Demand Planning:** Optimize the production plan in conjunction with the production team, balancing demand and production line capacity, determining capacity/resource issues/constraints, identifying alternatives and recommending corrective action.
4. **Strategic Inventory Management:** Balance supplier deliveries, internal turns, and inventory levels to ensure an optimum low quantity of materiel on hand.
5. **Lean Manufacturing:** Drive advanced problem solving tools such as Six-Sigma, Lean, and Continuous Improvement across the organization.
6. **Management by Metrics:** Lead the rigorous approach to management by metrics throughout the factory.
7. **Financial Performance:** The GM is accountable for full profit and loss performance, balance sheet improvement, and operational cash generation.

BACKGROUND AND EXPERIENCE:

The ideal candidate will have the following education, work history, knowledge and skills:

Education: Bachelor's degree is required. Engineering, Aerospace or Technical major is preferred. Master's degree or MBA is a plus

Experience:

- 10 years of progressive manufacturing operations management experience, and currently holding full P&L responsibility of an aerospace organization.
- Aerospace manufacturing experience required. Candidates with experience in fabrication, machining, composites, and forging will be considered.
- Experience with manufacturing process include milling, fabrication, 3, 4 and 5 axis CNC machining and assembly is preferred.
- Production planning experience required.
- Lean manufacturing or related experience and training/certification is required.
- Knowledgeable about all operations areas including manufacturing, assembly, materials, shipping, production control, etc.
- Very comfortable being hands-on at the shop floor.
- Knowledgeable in cost reduction, demand flow and build-to-forecast.
- Familiar with financial statements and budgets.

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