



VP of Finance

Join a leading supplier and manufacturer of duct and tube assemblies for the aerospace and defense markets as **VP of Finance**. The company's products are used in commercial and military aircraft as well as launch vehicles. The VP of Finance will assist in the continued growth of the company by shifting the current focus of reporting results to a more critical review and analysis, along with evaluating long-term plans such as acquisition and consolidation between sites, implementing financial systems and processes, and performing exceptional financial management across all 5 of the company's branches. This position will be based in **Kirkland, WA**. The responsibilities of this position include:

1. **Review and Analyze Results**: Work closely with the President in setting the strategy for the business and running scenario analyses for different strategic options.
2. **Forecasting Results**: Prepare and coordinate forward-looking financial forecasts, including the implementation of a proper 18-month rolling forecast.
3. **Cash Performance**: Optimize cash flow and proactively manage working capital, including issues with delinquency and delivery performance.
4. **Organizational Development**: Provide high-energy leadership to each branch Controller through influence and mentorship in order to drive them to anticipate problems and proactively seek solutions.
5. **Implementing Processes and Procedures**: Determine the appropriate financial controls, systems, and procedures needed by the branches to conduct their businesses and implement the same.
6. **ERP System Conversion**: Drive the transition of antiquated branch ERP systems to Epicor and lead the implementation.
7. **Costing**: Develop and implement costing models to catch variances and be committed to working with the different business groups to immediately uncover potential issues in labor reporting, material discrepancies, and entry errors, and remedy situations in a suitable manner. Drive the transition from standard cost to an actual cost process for necessary branches.
8. **Acquisition Integration**: Lead any due diligence in response to potential M&A activity, including implementing standard processes, operating practices, and systems to match already existing branches.

BACKGROUND AND EXPERIENCE:

The ideal candidate will have the following education, work history, knowledge and skills:

Education: Bachelors' Degree in Finance, Accounting, or related financial discipline required. CPA/CMA or MBA is a plus.

Experience: 15 years of accounting experience within multi-site aerospace manufacturing environments with revenues of \$75M+. Experience in an aerospace job-shop manufacturing environment is required. Strong in general accounting, including reporting of financials. Able to work across multiple business locations in several different countries, languages and cultures. Experience in business acquisition / M&A evaluation, capital justification, and request submittal.

Contact: Teri Formanek / teri@bobsearch.com / 805-649-6900