



Director of Material Program Management

Join a prestigious, well-established defense contractor (based in the Southwestern US) as Director of Material Program Management (DMPM) to support a core product line and provide an innovative, high performance solution for defense-related applications. This high-level position will oversee a team of 50, which includes material program managers, procurement professionals, and property and logistics professionals across multiple sites. The DMPM is expected to establish vision and drive results within the supply chain organization while supporting multiple development and production programs.

- **Material Strategic Development:** Establish and implement the short- and long-term strategy to drive market expansion and ensure the execution of the product line and ongoing contracts / agreements.
- **Supplier Performance:** Through analysis and collection of supply chain performance data, the DMPM will drive performance to execute critical technology management strategies across a key supply base. Forecast material sales, create reports for forecasts, and develop estimates for completion and performance.
- **Supplier Management:** Identify new supplier sources, improve current supplier sources, and develop future sourcing strategies through make/buy, dual sourcing, and competitive procurements.
- **Employee and Organizational Development:** Lead and develop high performing work teams of strategic business architects and supplier engineers that contribute to the overall supply chain management vision, mission, and strategy.
- **Relationships:** Initiate and develop strong business partner relationships at the executive levels with suppliers in the respective technology areas. Effectively communicate, integrate, and influence across all functional and product line organizations. Act as product line point of contact for escalation and issue resolution.

BACKGROUND AND EXPERIENCE:

Education: BS degree required, preferably in a business or technical discipline. Master's degree or MBA preferred.

Security Clearance: DoD issued Secret clearance desired.

Experience, Knowledge, and Skills:

- 14 years' experience in a leadership role within a large technical or manufacturing team with program and finance responsibilities.
- Advanced knowledge of supply chain concepts, negotiations, and agreements.
- Experience developing and managing financial forecasts and budgets.
- Experience in manufacturing environments within greater than 500 employees.
- Previous military experience preferred.

If you are an excellent communicator, with a strong work ethic and strong leadership skills, we want to talk to you. Excellent comp, benefits, equity, and relocation package available.

Contact : Jeffrey Tyson- Vice President / Jeff@BobSearch.com / (949) 471-6208