



International Subcontracts Director

Join a prestigious, well-established defense contractor (based in the Southwestern US) as International Subcontracts Director (ISD), with responsibility for the entire international supply chain function and a group of 80 people. This high-level position will have responsibility for leading the international sourcing, subcontract management, and supply chain management. The ISD is expected to diversify the supply base that is currently 80% sole sourcing. Your objectives will include:

- **International Supply Chain Strategy:** Establish and implement the short and long term international supply chain management strategy by meeting offset requirements, diversifying supply base, leading the international supply chain organization, and ensuring supplier performance.
- **Increase International Sourcing and Suppliers:** Identify and develop of new international suppliers to meet contract requirements and add competition to the current supply base.
- **Employee and Organizational Development:** Lead and develop high performing work teams of strategic business architects and supplier engineers that contribute to the overall supply chain management vision, mission, and strategy.
- **Supplier Performance:** Develop and implement a strategy to ensure that international suppliers are delivering on time and on quality.
- **Relationships:** Initiate and develop strong business partner relationships at the executive levels with suppliers in the respective technology areas. Effectively communicate, integrate, and influence across all functional and product line organizations.

BACKGROUND AND EXPERIENCE:

Education: BS degree required, preferably in a business or technical discipline. Master's degree or MBA preferred.

Security Clearance: DoD issued Secret clearance desired.

Experience, Knowledge, and Skills:

- 14 years' experience in a leadership role within Supply Chain Management or a related field.
- Must have held responsibility for managing a spend of at least \$1B.
- Defense or aerospace industry experience in Supply Chain, with global sourcing/international business is required.
- Advanced knowledge of supply chain concepts, negotiations, and agreements.
- Established experience working with international suppliers and vendors in subcontract managements and supplier development.
- Significant working knowledge of the regulatory environments, including FAR, DFARS, ITAR, and EAR.

If you are an excellent communicator, with a strong work ethic and strong leadership skills, we want to talk to you. Excellent comp, benefits, equity, and relo package available.

Contact: Jeffrey Tyson / Jeff@BobSearch.com / (949) 471-6208